



McLagan Regional and Community Banking FLSA Prevalence

Classifying jobs and making exemption decisions requires a baseline understanding of how the market treats similar roles. With limited resources and time, understanding which jobs are at risk reduces time spent and lessens the load of a full job analysis. Our survey data supports a holistic, robust process for evaluating jobs and making informed decisions. You'll get a market-view of what your peers consider exempt and non-exempt positions.

Using this tool, you can answer questions like:

- What is the prevalence of exempt employees in the commercial lending space?

Sample Output

McLagan RCB - FLSA Prevalence											
Prevalence of Exempt Employees											
Sales & Relationship Mgmt and Portfolio Mgmt Levels											
12 - Chairman and/or CEO				08 - Expert				04 - Entry			
11 - Senior Leadership Team or Equivalent				07 - Advanced				03 - Senior Support			
10 - Managing Expert				06 - Experienced				02 - Intermediate Support			
09 - Senior Expert				05 - Intermediate				01 - Junior Support			
Sales & Relationship Management Levels				10	09	08	07	06	05	04	
Commercial Banking											
Multi-Focus	SR.CMCM	Market	Prevalence	100%	92%	90%	80%	75%	60%	45%	
			<i>n</i>	620	890	945	1200	915	475	130	
			ABC Bank	Prevalence	100%	100%	90%	80%	70%	66%	52%
			<i>n</i>	2	12	15	30	45	38	15	
Commercial & Industrial (C&I) Lending	SR.CMCI	Market	Prevalence	100%	100%	90%	90%	80%	80%	--	
			<i>n</i>	112	180	405	315	165	55	0	
			ABC Bank	Prevalence	--	100%	95%	90%	85%	78%	--
			<i>n</i>	0	4	22	30	60	25	0	
Commercial Real Estate Lending	SR.CMCR	Market	Prevalence	100%	95%	95%	93%	91%	85%	38%	
			<i>n</i>	128	186	260	295	116	65	18	
			ABC Bank	Prevalence	100%	--	90%	80%	70%	66%	60%
			<i>n</i>	1	0	25	24	32	27	21	

Contact

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