



Empower

**DATA-DRIVEN**

decisions for your

**PENSION FUND**

with

**McLagan Pension Scheme**

**Mandates Benchmark Report**



**AON**  
Empower Results®

# McLagan Pension Benchmark Reports

## Increasing Cost Transparency for Pension Funds

To improve the information that pension funds have on the fees paid to asset managers and the performance of their individual mandates, asset managers are now able to complete a standardised template prescribed via the Cost Transparency Initiative (CTI). This template collects comparable cost, performance, and asset allocation data on each pension scheme mandate.

The data collected provides trustees with a detailed picture of their own mandates but does not give them a view of the wider market and what costs are paid by others for comparable mandates and investment strategies.

## Benchmark Reports for Market Transparency

Analysing the data provided by asset managers, McLagan produces benchmark reports which show a pension fund's mandates vs the relevant market – compared to mandates of similar size and equivalent strategy.

This helps to provide trustees with the bigger picture of the industry and a simple tool to review their own costs in context, as an additional component of managing their scheme.



# How can I use a Benchmark Report?



**Assess fees and expenses paid against comparable mandates in the market.**



## Review key costs.

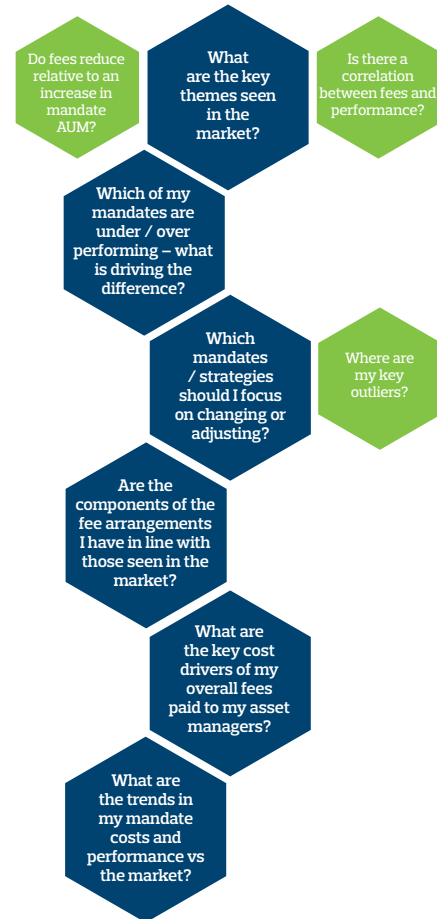
Compare fees paid vs AUM and performance. Overall costs split by key categories, including:

- Portfolio transaction costs – assess spend suitability
- Investment management fees – paying for performance
- Other costs – across admin, governance, ancillary service fees



**Enhance pension scheme governance.**

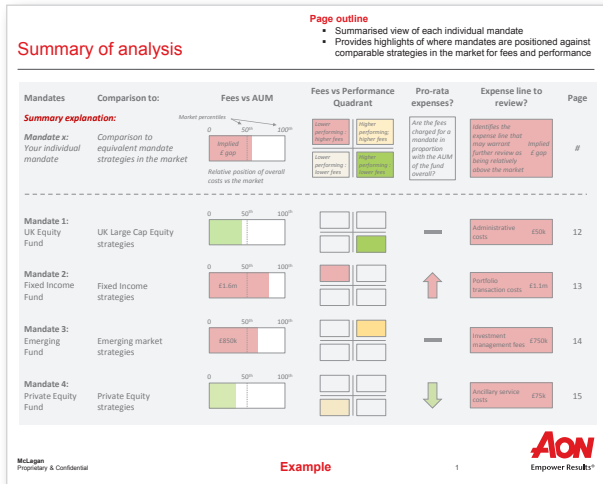
Questions a benchmark report can help you to answer:



# Sample Benchmark Reports

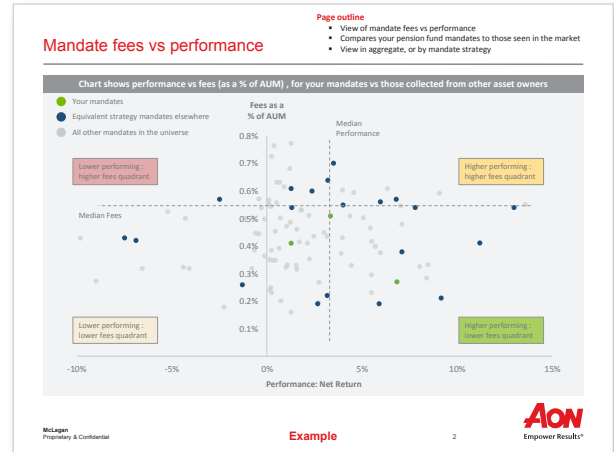
## Summary of analysis

Summarised view of your pension scheme mandates – easy to identify key areas of focus.



## Mandate fees vs performance

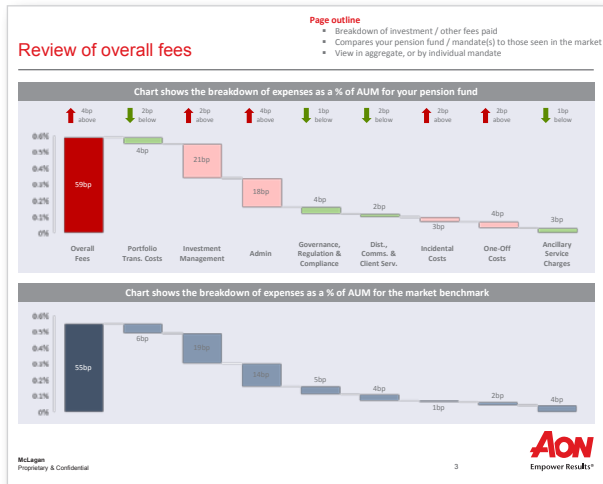
How do the fees paid, and the performance of my mandates compare to both equivalent mandates at other pensions schemes, and across the market?



# Sample Benchmark Reports

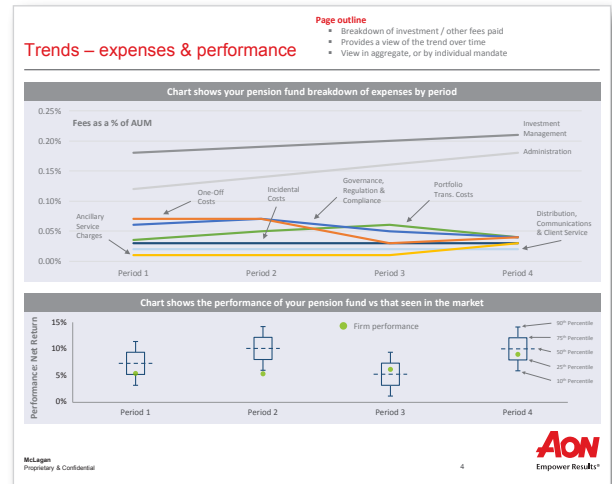
## Review of overall fees

Which component parts of my fees paid are driving the overall cost and how does it compare?



## Trends – expenses & performance

What has been the trend over time of my fees paid, how have returns performed vs the market?



# McLagan Data-Driven Analytics

McLagan, an Aon company, is a market-leading data & analytics provider and advisor, specialising in the financial services industry and benchmark reporting.



**200+**  
professionals



**3,000+**  
clients globally



**45+** years  
of experience



**Data-driven  
analysis**

## Our survey program includes:

- Secure data collection and submission via the McLagan Client Portal and detailed instructions to ensure effective and efficient employee matching.
- A dedicated relationship manager assigned to your team to ensure the integrity of the data submission.
- Access to our team who is ready to partner with you to review market results, discuss insights, and advise on reward strategies.

# Contacts

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## About McLagan

McLagan provides tailored talent, rewards, and performance expertise to financial services firms across the globe. Since 1966, we have partnered with the largest and smallest financial services firms to help them make data-driven decisions to hire, retain, and engage the top talent for keeping the global economy running. Our compensation surveys are the most comprehensive, in-depth source of rewards data covering over 150 countries from more than 2,500 clients. Our consultants work with hundreds of firms annually to design total rewards programs and benchmark financial performance for boards of directors, executives, employees, and sales professionals. McLagan is a part of Aon plc (NYSE: AON). For more information, please visit [mclagan.aon.com](http://mclagan.aon.com).

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## About Aon

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